Abstraction & the Veritas Value

The Veritas Enterprise Data Services Platform

Pascali Fabio
Country Manager
Veritas Technologies Italia

Market Forces Can Accelerate Transformation

Healthcare

> Telehealth Growth: $41B (2019) to $155B (2027)

> De-regulation across medical industries

Comms

> 'Work from home' surge—Zoom DAU up 378%; shares up 50%

> 74% of CFOs will move at least 5% of workers remote post COVID

Finance

> 80% of bankers think AI will offer human-like customer experience

> Rise of robotics in customer interaction

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Transformation Exposes Risks

175ZB
By 2025

Massive data to manage

1:11
In 2020

A ransomware attack every 11 sec

+CCPA
In 2020

More regulations to prove compliance to

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IT Complexity Makes It Harder

Where is my data?

Is my data protected?

How fast could I recover following a ransomware attack?

Am I compliant to data regulations?

Am I resilient against cloud outages?

How do I realize a multicloud strategy?

Can I eliminate dark data?

How do I prepare for the next unknown?

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15x

A LEADER IN GARTNER'S MQ FOR DATA CENTER BACKUP AND RECOVERY SOLUTIONS

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#1

MARKET SHARE FOR BACKUP AND RECOVERY SOFTWARE

6,000+	20,000+	80,000+	2,000+	2,140+	800+	380+PB	100+EB	87%
Employees Worldwide	Global Partners	Global Customers	Engineers Worldwide	Global Patents	Supported Workloads	Driven AWS Consumption	Data Under Management	Fortune Global 500 Trust Us

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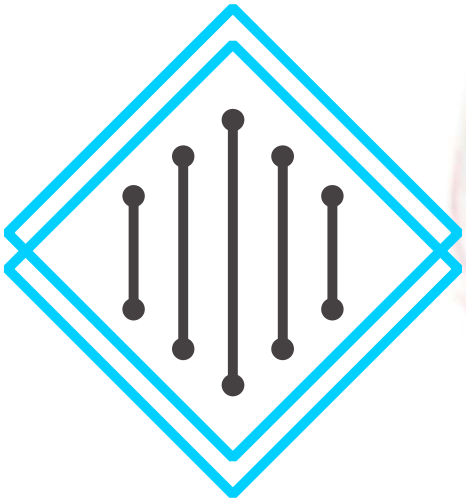
Abstraction From Complexity

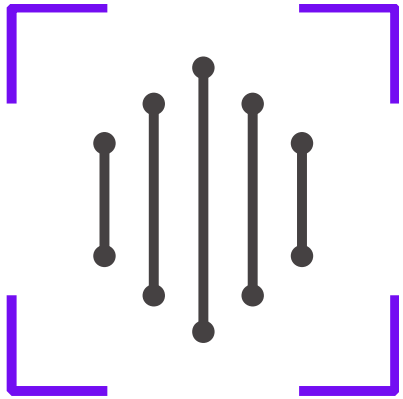


AVAILABILITY

24/7 business without fear of disruption or extended downtime

PROTECTION

Data protected and recoverable anywhere at any scale



INSIGHTS

Data and infrastructure insights to drive cost and compliance optimization

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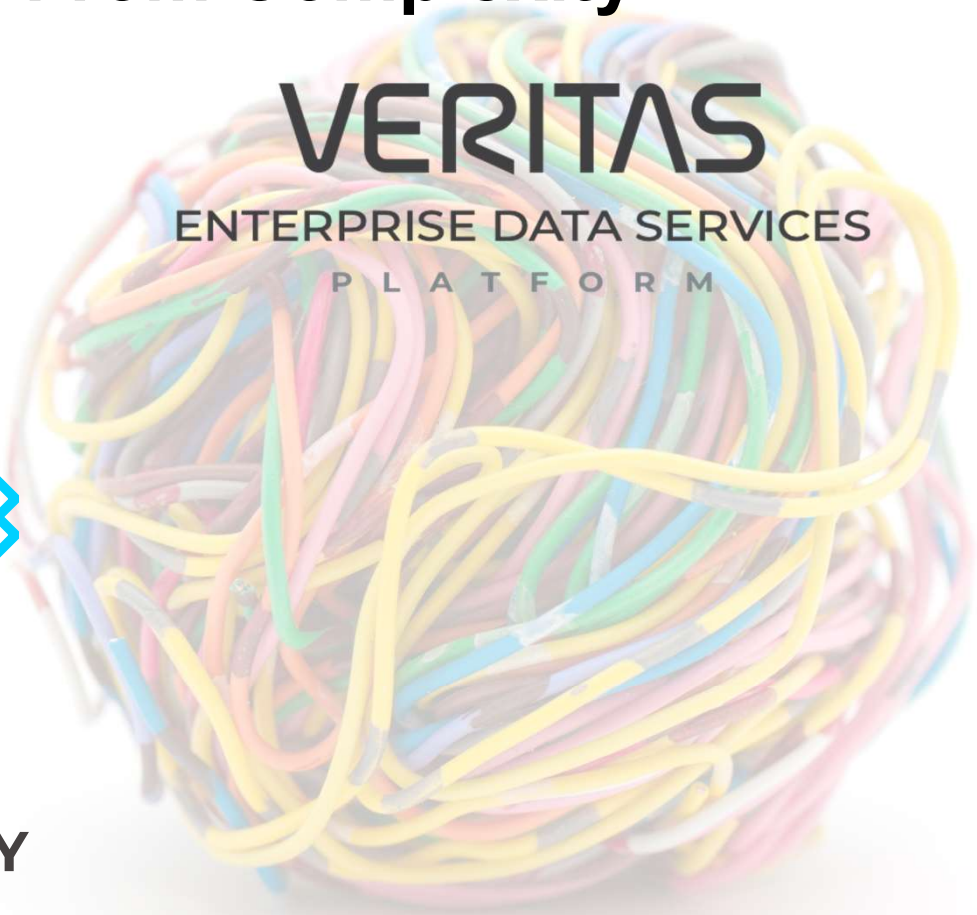
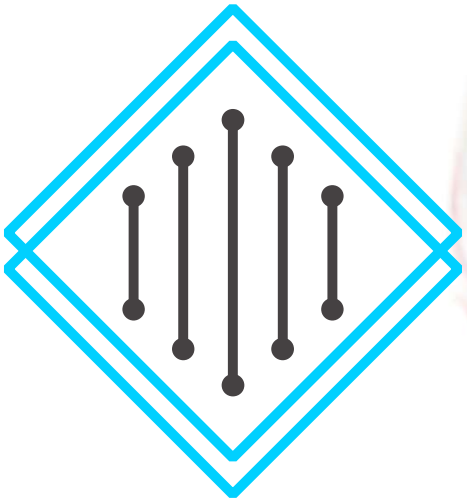
Abstraction From Complexity





AVAILABILITY

24/7 business without fear of disruption or extended downtime

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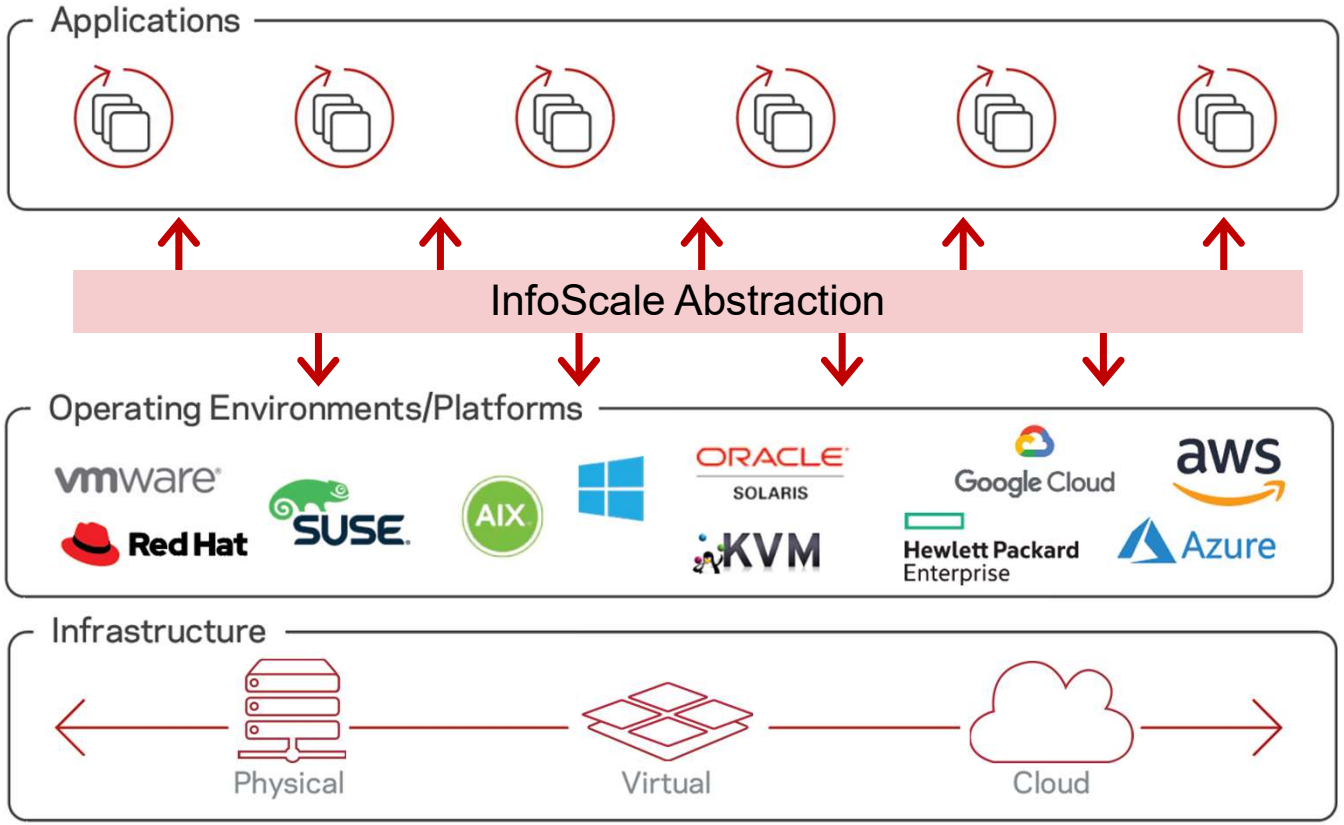
Veritas Infoscale

Abstracts applications from their underlying infrastructure



Because…

- InfoScale sits "between" applications and the underlying infrastructure at the operating system and filesystem level

- ***Which lets it perform a variety of unique data center optimizations, including***
  - Availability
  - Optimization & efficiency
  - Infrastructure agility

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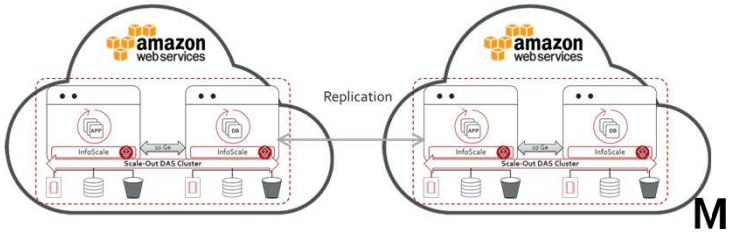
Customer Multicloud Journey

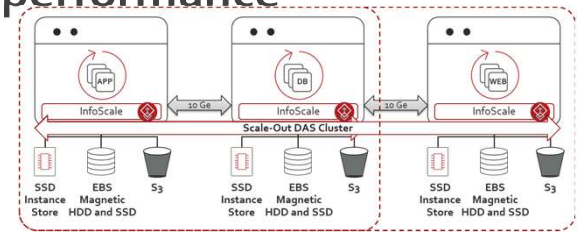


Multi Cloud

Volume and File Replication with Smart Move - SLAs with RPO and RTO

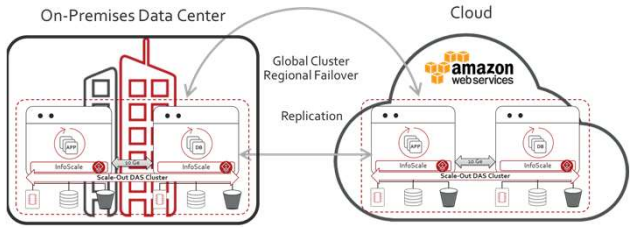
Shared Storage allows applications to scale with performance

Performance & Scale



Automatically move data across Cloud and On premise

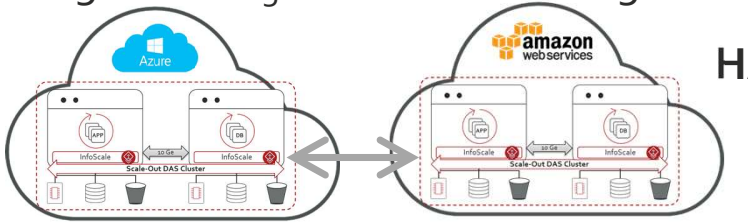
Data Migration



Region

Global Cluster
Regional Failover

Region



HA & DR

Application aware HA and DR across AZs, regions, and On premise

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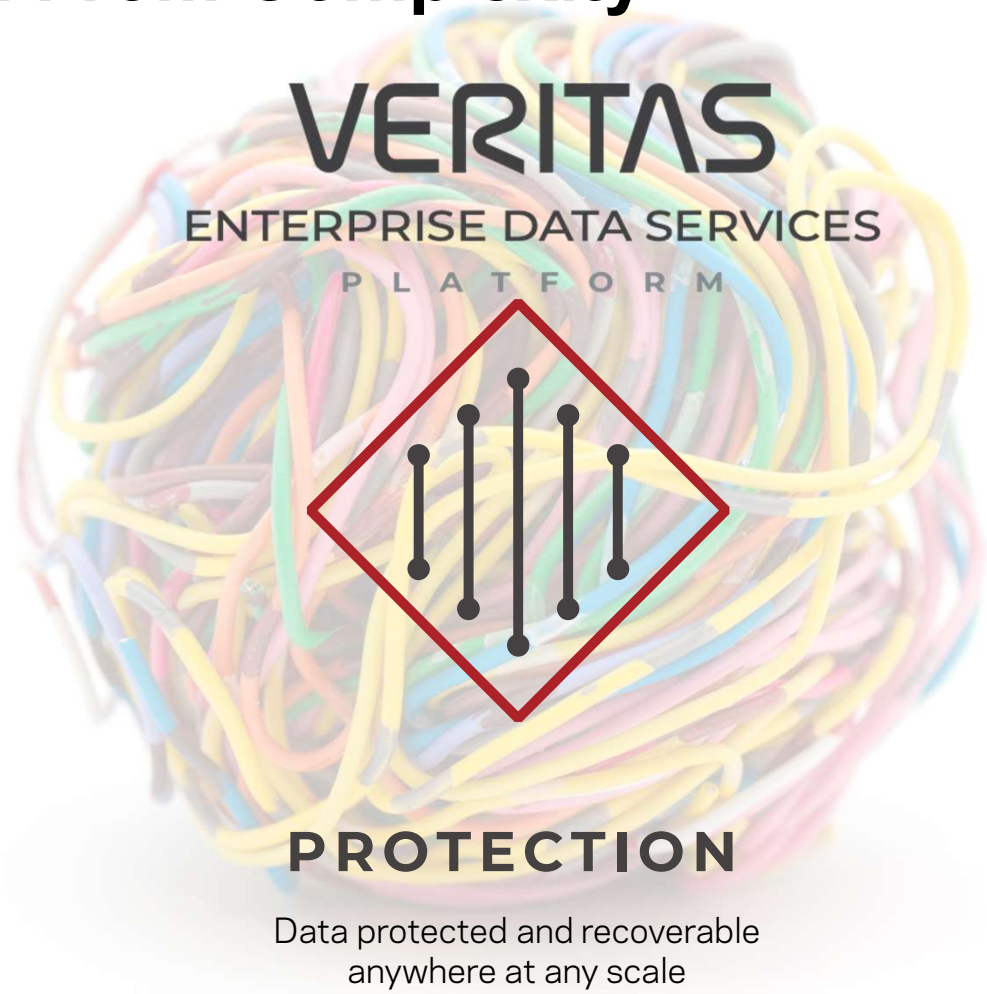
Abstraction From Complexity



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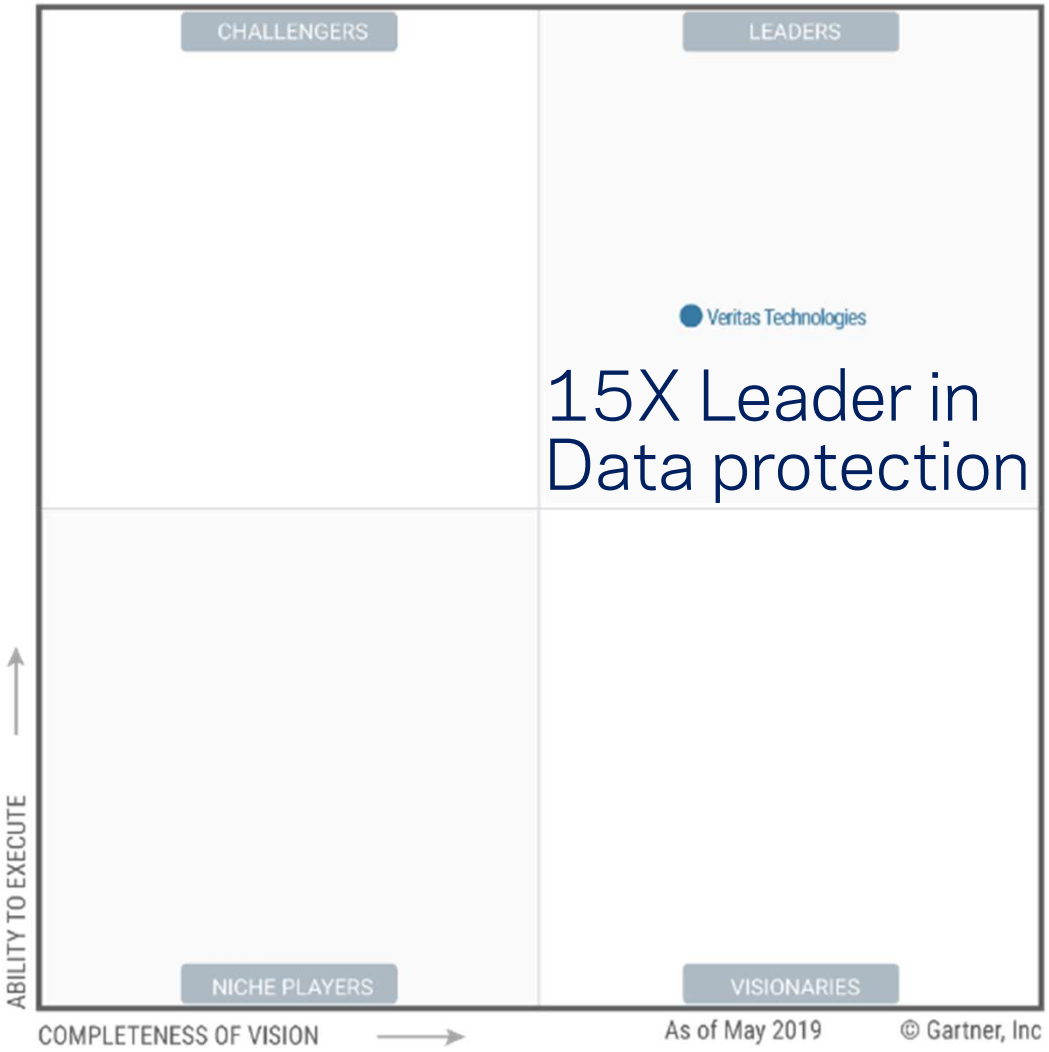
Protection

- NetBackup 8.3:
  - Core to Edge to Cloud
  - Backup appliances
- Backup Exec 21.1:
  - Simple, Secure, Unified, Affordable
- SaaS Backup:
  - O365, Dynamics, SalesForce, GSuite.
- Desktop and Laptop protection.



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Introducing Veritas NetBackup 8.3

NEW

Unified management for cloud backup and recovery

NEW

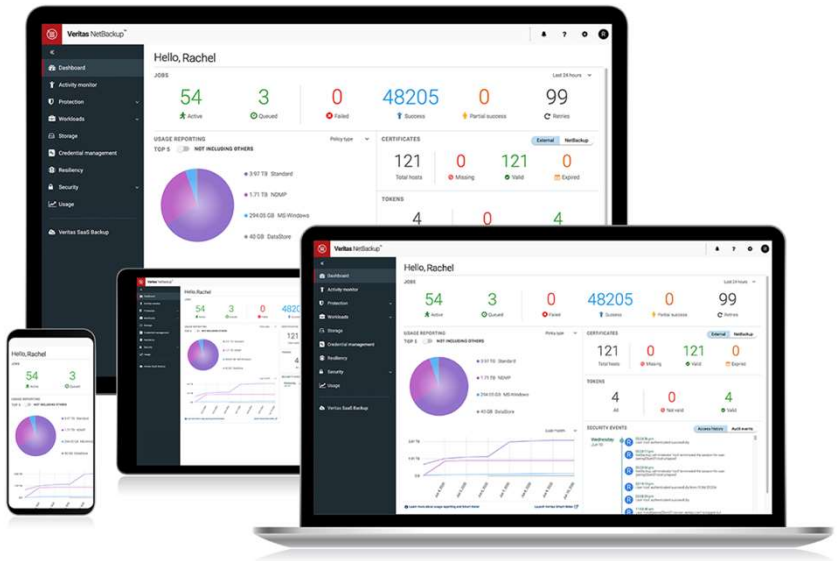
Integrated recovery orchestration to and from anywhere

IMPROVED

Expanded market leading support for any workload

IMPROVED

Enhanced ransomware protection with storage immutability



Unifying data protection from edge to core to cloud.

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Ransomware Protection

PROTECT

Safeguard data with system hardening and storage immutability

DETECT

Mitigate threats and vulnerabilities with monitoring and reporting

RECOVER

Automate and orchestrate complete cross-system restoration

Because it’s not a matter of if, but a matter of when.

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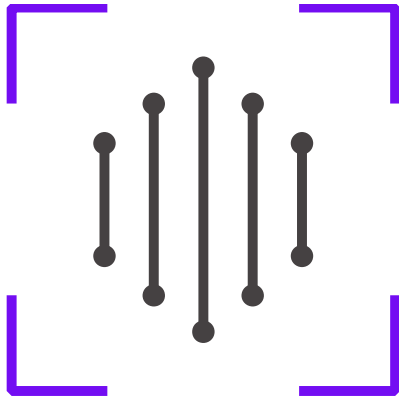
Abstraction From Complexity



INSIGHTS

Data and infrastructure insights to drive cost and compliance optimization

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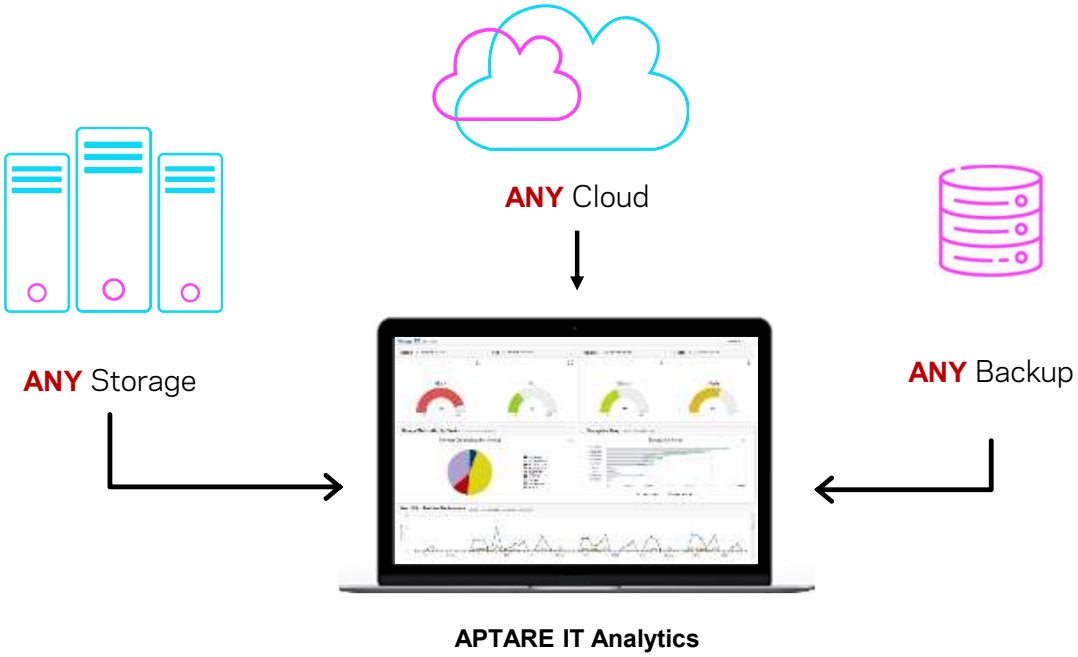
APTARE IT Analytics

- Data Protection optimization
- Storage capacity planning and utilization
- Chargeback for IaaS
- Cloud cost optimization
- Multi-Vendor
  - Agent-less data collector
  - 30,000+ unique data points



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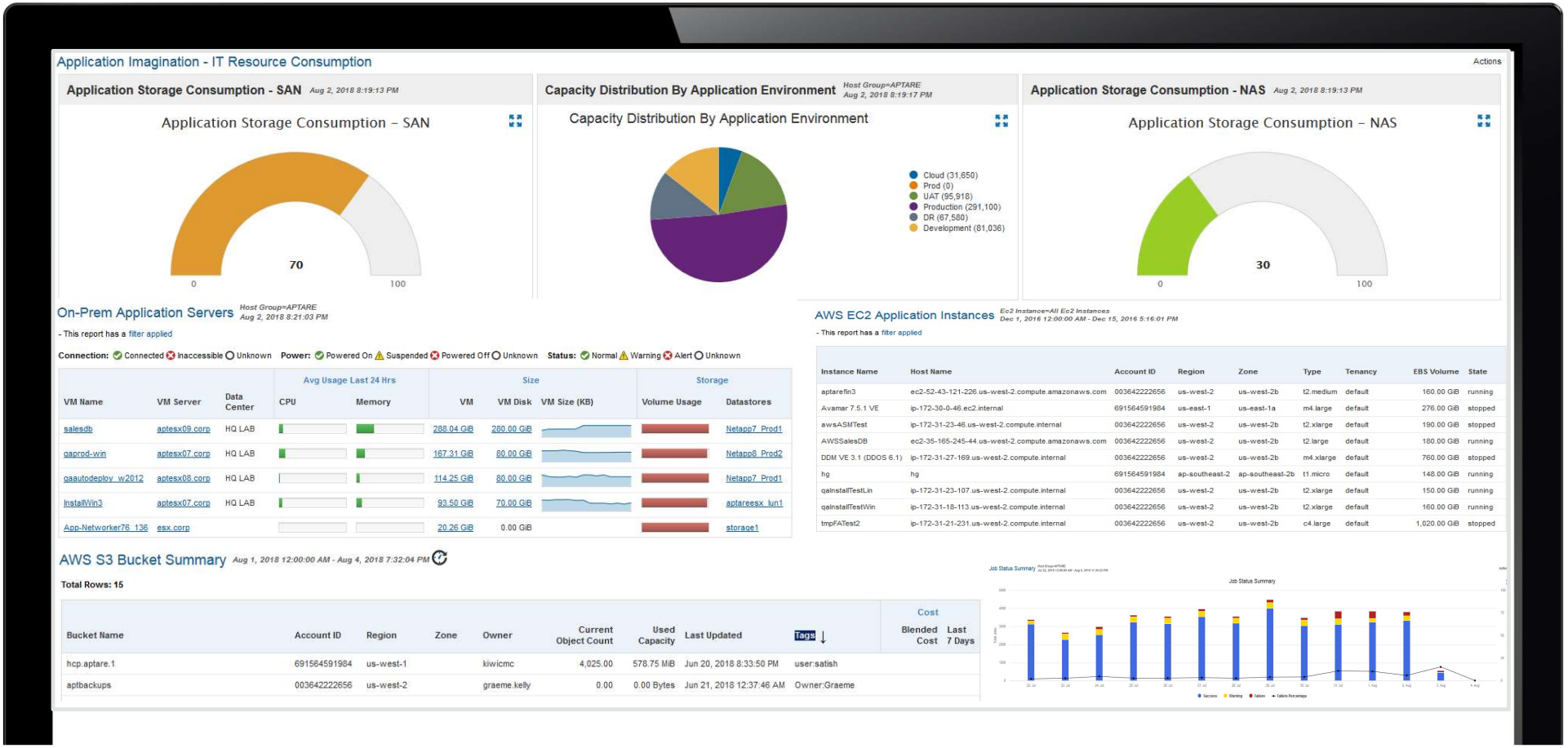
Unified IT Views: On-Prem and Cloud



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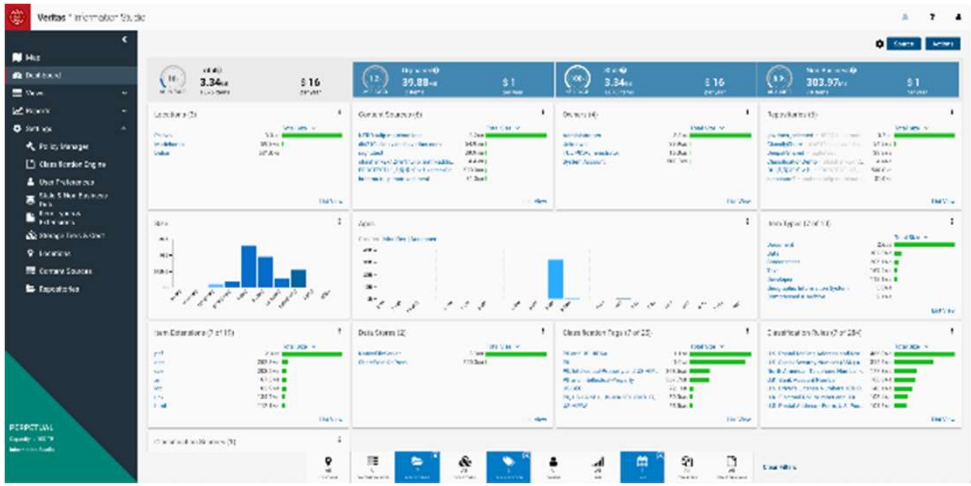
Compliance & Costs Reduction

Data Insight



Visualize all unstructured data

On-prem and in the cloud

Data classification

Mitigate Privacy risk.

Enterprise Vault & Globanet acquisition

Archive on prem and in the cloud

Email Journaling

File archive

Mitigate Privacy risk.

Legal hold

With Globanet new sources:
Teams, Slack, Zoom, Bloomberg …

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Thank you!

Fabio Pascali

fabio.pascali@veritas.com
www.linkedin.com/in/fabiopascali

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